Abstract:
In the realm of managing industrial relations (IR), organizations are handicapped in two ways: the
government’s labour regulations and compliance regime, and their own inability to extricate
themselves from half-baked theories and poor management practices. Research findings indicate the
growth of the informal sector at the expense of the formal sector, but with low productivity, low
wages and virtually no job security. And in the formal sector, data indicates rising conflict often laced
with brutal violence. While organizations in the formal sector wait for labour reforms towards greater
labour market flexibility that would lead to greater labour mobility and higher productivity and
employment in the formal manufacturing sector, they could undertake a paradigm shift in their IR
strategy. Such a paradigm shift in IR strategy would not just obviate many of the ills besetting the
industrial relations scenario, but provide a competitive advantage. Based on a year-long work in a
steel tube manufacturing company in western India, this paper distils the architecture of a paradigm
shift in IR strategy for organizational turnaround.

Keywords:
IR Strategy, conflict, high potential candidates, Ops-HR linkage

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